

## I'M AN ESCO:

### **DOES BERT QUALIFY FOR REBATES?**

Berts have received rebates from numerous utilities. Utilities often have prescriptive and/or custom programs. Rebate amounts depend on the rebate rate and the amount of power saved, but typically range from \$15 to \$25 per Bert. Please contact the local utility or Bert for additional information.

### **HOW DOES BERT SUPPORT MY PROJECT?**

Bert provides resources and tools to assist the ESCO throughout the life of the project. Specifics can be found in the Bert ESCO guide.

### **CAN YOU ESTIMATE POTENTIAL SAVINGS FOR MY PROJECT?**

Yes, provide us with a list of buildings with building type, square footage and kWh rate for each building. We'll create a preliminary savings sheet using plug load density data and standby power loads from similar installations to estimate potential savings for your project.

### **HOW DOES BERT SUPPORT MY IGA?**

A room by room audit is performed for every building using the Bert Audit tool. The tool verifies the Wi-Fi coverage in each room while the audit is being performed. The Bert Support team has real-time access to this data and can assist the auditor as needed. Data from the IGA is shared with the ESCO and the installer. Bert data loggers are frequently installed during the audit to record actual measurement data.

### **HOW DOES BERT SUPPORT THE HARDWARE INSTALLATION?**

Installers use the Bert Installation tool to record the building, location, device type and MAC address of the Bert as it is installed. The Bert Support team has real-time access to this data and verifies that the newly installed Bert appears in the software and names the Bert based on the building, location and device type.

### **HOW DO YOU ESTABLISH THE BASELINE FOR M&V?**

After the installation is finished, the Berts run without a schedule for at least 2-4 weeks, recording measurement data. This data is used to establish the baseline overnight standby load.

### **I AM PERFORMING AN AUDIT AND WILL BE INSTALLING BERTS DATA LOGGERS, WHAT DO I DO?**

As you perform the audit, you should plug a Bert into each major device type at the facility (soda vending, snack vending, charging cart, projector, medium printer, copier, air conditioner etc.) As you do the audit, record the room, device type and last 6 digits of the MAC address of the data logger into the audit form.

### **HOW LONG CAN THE DATA LOGGING BERTS BE UNPLUGGED BEFORE THEY LOSE THEIR CLOCK?**

Data logging Berts need to be plugged in within 5 days or the clock will need to be reset before being installed to record measurement data.